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For mediators at any stage of their careers, *Improvisational Negotiation* is a treasure of illustration, illumination, and inspiration." --Leonard L. Riskin, C. A. Leedy Professor of Law, University of Missouri-Columbia School of Law; director, Center for the Study of Dispute Resolution

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In this article, two experts in negotiation, a jazz-improvisation scholar, a former member of an improvisational theater troupe, and a psychotherapist versed in therapeutic improvisational ...

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